



## 2022 HBCU/MSI Summer Internship Initiative

**Position:** Public Finance Summer Intern  
**Location:** Charlotte, NC (one position) and Annapolis, Maryland (one position)  
**Start Date:** June 6, 2022 (8 weeks)

### Internship Description:

First Tryon Advisors' HBCU/MSI Summer Internship Initiative delivers an immersive experience in public finance that is open to rising Juniors, Seniors and Graduate Students attending a Historically Black College/University (HBCU) or Minority Serving Institution (MSI) in North Carolina or Maryland, or a North Carolina/Maryland resident attending an out-of-state HBCU/MSI. During the 8-week long summer internship you will build relationships with public finance professionals and gain skills that will help you stand out and succeed in your career.

### About First Tryon:

First Tryon Advisors is a municipal financial advisory practice that provides independent financial advice to colleges/universities, private K-12 schools, not-for-profits, hospitals, counties, cities, school districts, and utility systems. We assist clients in the development of long-term financial plans and the execution of the various financings which fund their capital projects (such as new facilities and municipal infrastructures).

We recently welcomed the Wye River Group to our team and now have 25 professionals and primary offices in Charlotte, North Carolina and Annapolis, Maryland.

Our mission is to give our clients peace of mind by delivering expert advice, innovative capital planning strategies, and tailored financing solutions.

### Equal Opportunity Employer:

First Tryon Advisors is an equal opportunity employer. We do not discriminate on the basis of age, race, gender, sexual orientation, gender identity, religion, national origin, disability, or any other non-merit factor in our employment practices such as hiring, promotion, termination, layoffs, training and internships. Our hiring decisions are based upon merit, qualifications, and our business needs.

### Internship Overview:

- During the 8-week-long summer internship you will build relationships with public finance professionals and gain skills that will help you stand out and succeed in your career.
- There is one internship in our Charlotte, North Carolina headquarters and one in our Annapolis, Maryland office starting June 6, 2022, each paying \$25 an hour, plus a \$3,500 housing stipend.
- This internship is designed to give the intern broad exposure to all aspects of First Tryon's municipal financial advisory practice. Interns work directly with First Tryon employees running quantitative analysis, preparing presentation materials, and assisting with daily deliverables owed to clients.

**Responsibilities:**

- Research, analysis, and due diligence work reviewing current and prospective client's debt profiles.
- Assist financial advisors in relationship management, client follow ups, administration, and business development.
- Conduct Market Research using the Bloomberg Terminal and other resources.
- Develop pitchbook presentations and perform quantitative analyses.
- Draft presentation materials, memos, and responses to Requests for Proposals to generate business.
- Develop structuring and cash flow financial models, primarily for bond transactions.

**Qualifications:**

- Excellent time management; well-organized, detail-oriented, and accurate.
- Ability to learn and master computer applications that are vital to our business.
- Ability to understand and adhere to industry rules and regulations.
- Professional demeanor.

**Requirements:**

- Must have a cover letter and transcript attached with resume.
- Must have a GPA of 3.2 or higher.
- Must be a current student attending a Historically Black College or University (HBCU) or a Minority Serving Institution (MSI) in the state of North Carolina or Maryland (NC and MD residents attending out-of-state HBCU's or MSI's are also welcome to apply).
- Must work 40 hours per week for 8 weeks in the summer.

To be considered for this position, please email your resume, transcripts and cover letter to:  
[kdrummond@firsttryon.com](mailto:kdrummond@firsttryon.com).