



Position: Public Finance Analyst
Location: Charlotte, NC

Overview of First Tryon

Founded over 22 years ago and headquartered in Charlotte, North Carolina, First Tryon Securities, LLC (“First Tryon”) is a regionally focused independent and privately-owned securities firm that operates two primary business components: Taxable Trading & Sales and Municipal Financial Advisory Services.

First Tryon Advisors, the municipal financial advisory arm of the firm, provides independent financial advice to colleges/universities, not-for-profits, hospitals, counties, cities, school districts, utilities and transit systems throughout the Southeast. We assist clients in the development of long term financial plans and the execution of the various financings which fund their capital projects.

Our mission is to offer expertise and solutions delivered by a team of professionals who are experienced, accessible, enthusiastic and passionate about client service.

In 2017, First Tryon was ranked by Thomson Reuters as the #1 financial advisor in North Carolina, South Carolina and Georgia by both number of transactions and the dollar volume of those transactions.

Job Description:

This full-time position is designed to give the employee broad exposure to all aspects of First Tryon’s financial advisory practice. Analysts work directly with senior bankers on running quantitative analysis, designing of presentation materials and assisting with daily deliverables owed to clients. Primary responsibilities will include:

- Extensive financial modeling work in Excel
- Modeling municipal bond transactions for clients in industry standard software
- Development of proposals/letters/memos in Word
- Development and presentation of PowerPoint materials
- New business strategy formulation and execution
- Direct interaction with clients in responding to ad hoc requests
- Review of offering and bond documents

Qualifications:

- Excellent time management; well-organized, detail oriented and accurate
- Strong interpersonal and communication skills
- Strong financial modeling capabilities
- Ability to learn and master computer applications that are vital to our business
- Ability to understand and adhere to industry rules and regulations
- Professional demeanor
- College degree, preferably with accounting, economics or finance coursework
- Minimum 3.25 GPA
- Obtain Series 50 license within six months of hire date

First Tryon offers a competitive salary and benefits package, including a retirement plan, medical & dental coverage, paid time off, and disability & life insurance.

To be considered for this position, please email a resume and cover letter to: avitner@firsttryon.com.